

Sell More, More Easily

Why Springboard your business?

Packaged Solutions To: **Integrate, Streamline** and increase **Productivity** in your business

Best fit for

Businesses with an established business process that want to gain efficiencies and quality from consistency and cost reduction.

You recognise that having pertinent data from your financial system surfaced in your sales pipeline against accounts would provide information to enable your sales team close more deals.

You understand the importance of Customer Service for after sales satisfaction and that it's easier and cheaper to sell to existing clients who know and trust you. You want to continue to nurture and understand.

You are prepared to invest some time and money into a customised solution as you can see that the benefits it will bring will return ROI quickly and measurably.

## Springboard Engage

As a maturing business you need a core business solution with best practice processes embedded, easily adaptable and connected to the apps you use all day, such as Outlook and Office.

## Springboard Engage Pricing

**Deployment RRP: £10000+**

**Monthly Licencing RRP: £70 pppm**

**Volume Discount more than 50 users**

- ✓ Account Management/Sales Pipeline
- ✓ Sales Order Process and Invoicing with UK Sales tax built in and Product Catalogue
- ✓ Sales Goals/Targets/Pipeline Forecasting
- ✓ Useful Business Templates
- ✓ Secure and connected SharePoint
- ✓ Website Leads to CRM
- ✓ Customised Dashboards and Reporting
- ✓ Fully functioning Project Management solution (requires additional licencing)
- ✓ Connectors to Xero, Sage, Quikbooks
- ✓ Mixed automated and customised deployment and onboarding
- ✓ Support and Optimisation services available

"The more your business grows, the more ineffective your information sharing systems can become"  
**Ian Bourne, CEO Cloud 2020**

Contact us for more information:

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