

**Start****Accelerate****Engage**

Frequently asked questions

What is Springboard?

Springboard is a pre-packaged solution built on Microsoft Dynamics Sales Pro customised for SMBs and Professional Services businesses who are looking for a cost effective solution and easy deployment for a fast ROI.



Will my data be safe?

Yes. As this is a Microsoft Cloud product, your information is hosted on Microsoft Data Centres which means you don't need to worry about security or backups.

How long does it take to implement?

Your Springboard implementation can be completed in 30 days so your business won't be disrupted for long



Is my business too small for Springboard?

No. Springboard has been designed with small to medium sized businesses in mind and specifically addresses their key business requirements.

Do I get any support?



Yes. Cloud2020 provides an online knowledge base as well as an online ticket submission and Live Chat support during working hours. Response times are dependant on your package.

Can I have a demonstration?



Of course. We're very happy to provide an online webinar where we can run through the product and address any specific questions you may have. This would allow us to also suggest how the product may be tailored to you.



Will I outgrow it?

No. Springboard is a great starting place and as it's built on Microsoft Dynamics Sales professional, not only are there a large number of addons available, it is also entirely scalable.

Why do I need Springboard?



It provides live access to customer and prospect information, takes care of task management, helps eliminate user errors and measures your ROI. Springboard automates and centralises information so your focus stays on your customers

How does the pricing work?



We offer a simple pricing structure with a fixed implementation fee and on-going per user per month subscription which includes support and maintenance.